

Combining forces for solutions for digitalisation and automation

Weidmüller and KEBA announce strengthened partnership for digitalisation and automation at SPS IPC DRIVES 2018

Nuremberg / Detmold / Linz, 27. November 2018. The electronics company Weidmüller and the Austrian expert for industrial automation KEBA are now collaborating to complement each other's digitalisation and automation portfolios. Both companies announced this partnership on the occasion of SPS 2018 in Nuremberg. The collaboration focuses on shared offers for industrial automation technology with a focus on the area of machinery and plant engineering. Both companies also want to promote the utilisation of artificial intelligence (AI) in automation.

"We are happy to have found an experienced partner in industrial automation with KEBA who will help to complement our automation expertise. Combining u-control and the KEBA Engineering Suite ideally supports our customers with the implementation of ambitious automation concepts and Industry 4.0 solutions," explains Volker Bibelhausen, CTO of the Weidmüller Group. Michael Matthesius, Head of the Automation Products & Solutions division at Weidmüller sees this the same way: "When two excellent companies like Weidmüller and KEBA cooperate, our customers can be sure that one plus one will equal more than two in this case." Gerhard Luftensteiner, CEO of KEBA AG adds: "We are convinced that our product and service offerings for industrial customers complement each other ideally. From now on, customers looking for excellent digitalisation and automation solutions for Industry 4.0 will benefit from our combined expertise."

With the cooperation, Weidmüller with its headquarters in Detmold, Germany, and KEBA based in Linz, Austria, are striving for a coordinated representation at the customer with a focus on the area of machinery and plant engineering in their respective markets. In so doing, the partners will mutually provide relevant components of their portfolios to each other. KEBA will mainly contribute its open software solutions and parts of its control architecture, while Weidmüller will primarily contribute its u-mation product family expanded for SPS 2018 and

its innovative industrial analytics offerings to the collaboration. Both companies rely on a close collaboration to further develop the product, solution and service offerings.

KEBA, founded in 1968 in Linz, is an expert for industrial automation with a focus on series machine engineering, robotics and plastics engineering as well as banking automation, electric mobility, logistics solutions, lottery solutions and heating controls. Weidmüller, based in Detmold, Germany, is an expert for automation, digitalisation, communication and connecting components such as software and solutions, especially for industry. Both companies are privately owned.

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Picture caption: Pleased about the future cooperation (from left to right): Michael Matthesius (Head of Automation Products & Solutions Division of the Weidmüller Group), Gerhard Luftensteiner (CEO of KEBA AG), Volker Bibelhausen (Chief Technology Officer of the Weidmüller Group) and Christian Gabriel (Vice President Automation of Keba AG). (Copyright: Weidmüller)

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As experienced experts we support our customers and partners around the world with products, solutions and services in the industrial environment of power, signal and data. We are at home in their industries and markets and know the technological challenges of tomorrow. We are therefore continuously developing innovative, sustainable and useful solutions for their individual needs. Together we set standards in Industrial Connectivity.

The Weidmüller Group owns manufacturing plants, sales companies and representatives in more than 80 countries.

In its fiscal year 2017 Weidmüller reached sales of 740 million Euros with 4.700 employees.

Contact information:

Weidmüller:

Carsten Nagel
Corporate Communication
Klingenbergstraße 16, 32758 Detmold
Phone: +49 (0)5231 / 14-291010
Email: carsten.nagel@weidmueller.com

KEBA:

Katarina Weissengruber
Head of Corporate Communications
KEBA AG, A-4041 Linz, Gewerbepark Urfahr,
Tel. +43 732/7090-25440, email: wgk@keba.com